



EXPRESSION OF INTEREST (EoI) FOR PROVISION OF CATERING, FACILITY MANAGEMENT, HOUSKEEPING AND MAINTENANCE SERVICES AT GUJARAT & RAJASTHAN

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power.

Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of \$15 Bn.

Cairn Oil and Gas, Vedanta Limited, is the operator of block RJ-ON-90/1 in India. The Block contains several major oil discoveries including the Mangala field. CIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat. CIL Operations involves transportation of processed Crude oil from Mangala Process terminal (MPT) in Barmer, Rajasthan to its various customers in State of Gujarat through approximately 600 km long 24" heated, insulated and underground pipeline. Heated Crude oil tanks are installed at its crude oil terminals installed at Radhanpur and Viramgam terminals.

The Operator on behalf of itself & Joint Venture (JV) partner invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process for the **“PROVISION OF CATERING, FACILITY MANAGEMENT, HOUSKEEPING AND MAINTENANCE SERVICES AT VARIOUS MIDSTREAM INSTALLATIONS IN RAJASTHAN & GUJARAT”**.

Scope of work/ services for Catering and Facility Management broadly includes:

1. Provision of Catering and Pantry services at the onshore installations at Viramgam, Radhanpur, Bhogat Sanchor, Rajkot, Jamnagar & Wankaner.
2. Provision of Housekeeping Services for facilities such as office buildings, Living Quarters, Substations, Warehouses, Workshops, Well pads and other plant operational buildings, areas.
3. Provision of Pest control and waste management (Collection & Disposal) services.
4. Provision of facility maintenance services like plumbing, carpentry, electric work, repair and maintenance, O& M services of ETP & STP.
5. Provision of facility management services at Living quarters, Guest Houses and other assigned facility under the contract.
6. Provision of DTH Services, Courier services, Stationery & Medicine Supplies.
7. Provision of event management services.

Vedanta on behalf of the JV partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in National Competitive Bidding Process (“NCB”) process.

Financial GO/NO-GO Criteria

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than One (01)

Technical GO/NO-GO Criteria

- A. Minimum of three (03) years' experience (in preceding Five (05) years) in providing Catering, facility management and Housekeeping services at Manufacturing plants/Oil & Gas/ Petrochemical/Cement plants/Fertiliser Industry/Large Scale industries at work site locations.
- B. Each contract should demonstrate Capacity to cater to minimum 100 personnel per day.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- Letter of interest clearly indicating the project reference
- Detailed Company Information with Organization structure, CVs of key personnel proposed for managing the contract. Details of Support agencies and other facilities & resources.
- Details of completion of similar type of services undertaken in the last Five years under headings:
 - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Clients names e) Contact details of the Client (Company may approach the client directly for the feedback) f) Safety Certifications g) Completion certificates
- Bidder shall provide contract copies of major contracts executed (integrated facility management, catering and housekeeping services) in each of the preceding five years.
- Documents demonstrating bidder's HSSEQ performance as per the company's HSSEQ questionnaire
- Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of Annualized Contract Value.
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested Contractors/ Consortiums should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online within Fourteen (14) days of publication of this EoI. Further to this, interested contractors would be invited to submit their techno-commercial bids (Unpriced and Priced) for evaluation and qualification via Smart Source (Cairn's e-Sourcing Platform).

**Sunil
Agasti**

Digitally signed by Sunil Agasti
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